



ABOUT THE WORKSHOP

This highly interactive workshop on **PUBLIC SECTOR LEADERSHIP** will walk you through the 'NANONESS' Process and teach you the latest techniques to leverage as a leader; to move your team - **effectively, profitably and ethically**. Dr. Lal will engage you with a highly interactive format, combining lectures, questionnaires, participatory learning, narratives, story telling and activities. Designed for maximum relevance and recall, our learning approach contributes greatly to our success as to yours.

MODULE 1 FOUNDATION - SETTING A STRONG FOUNDATION

- **Develop Self Esteem** - *There is no value judgment more important to man - no factor more decisive in his psychological development and motivation - than the estimate he passes on himself - his self value, his self esteem*
- **Get Clear On Your Belief System** - *Leadership is not a skill set, it is a belief system*

MODULE 2 INTEGRATION - INTEGRATING & PARTNERING WITH YOUR SHADOW

- **Embrace Your Shadow & You Access Yourself** - *Gain deep level of self-awareness and understand how it relates to our unique leadership offering*

MODULE 3 RE-DEFINITION - REDESIGNING YOUR MINDSET & OUTLOOK

- **Create Deliberately Through The Power Of Thought** - *Every creative 'thought' you have converts into power and organises a huge instrumentality of means*
- **Manage Your Perception** - *The thrill of translating unseen opportunities to tangible ways and ideas starts with perceiving that it can be different, that there are new, different ways and that it can be done*

MODULE 4 CREATION - PERSONAL MASTER

- **Hone Your Emotional Quotient** - *Emotions are essentially contagious, and thus a leader's attitude and energy, can "infect" a workplace either for better or for worse*

MODULE 5 DISCOVERY TRANSFORMING INSPIRATION INTO ACTION

- **See The End In Mind - Visualise** - *If you want to learn to expect positive results, you have first got to see those results in your mind*
- **Be Compelled By Vision** - *The very essence of leadership is that you have to have a vision. It's got to be a vision you articulate clearly and forcefully on every occasion*

MODULE 6 AUTHENTICITY - DISCOVERING HIDDEN POWER

- **Know Your Action Logics** - *Your primary action logic has a profound impact on your leadership approach and capability because it affects where you place your attention, your underlying assumptions, what inferences you draw and crucially what actions you take*

MODULE 7 TRANSFORMATION - LEADING FROM ESSENCE

- **Getting To The Spirit Of It All** - *The essence of leadership is not inspiring action by followers so much as inspiring the inner leadership of others*
- **Discover The Truth** - *Your Nanoness - Transform values into actions, visions into realities, obstacles into innovations, separateness into solidarity, and risks into rewards.*

PARTIAL CLIENT LIST

- UMW
- Samsung
- MBF Cards
- Chartered Institute of Marketing
- Yayasan UEM
- Visa
- Bank Negara Malaysia
- CitiBank
- Public Bank
- Standard Chartered
- Hyundai
- OMD
- Maybank
- Jobstreet
- The Hunzu Group
- KPJ Ampang Puteri
- Northport
- Ayamas Food Corporation
- Worldwide Holdings
- Faber Group
- Pernec Technologies
- Maybank
- Astro
- HSBC
- AIA Insurance
- Great Eastern Life

CLIENT TESTIMONIALS

"You are generous with your time and knowledge and go the extra mile to share your expertise. Thank you!"
- Henry Butcher

"I really enjoyed this workshop. It's very effective towards leadership and self-development. You showed great examples of great leaders."
- Ministry of Higher Education

"Your program provided much more value than I ever expected. The information you offered is concise, immediately useable, and incredibly effective."
- Express Systems & Integration

"The wisdom contained within the program comprises the kind of practical learning most managers are unable to master in a lifetime of practice."
- Creative Academy

"Exciting workshop with valuable information!"
- Department of Social Welfare

"Very good! I'm very glad to have attended this workshop, it has given me lots of information."
- Sabah Sports Board

THE SPEAKER

Dr. Lal Sujanani Ph.D is a pragmatic business philosopher and a master of directive psychology. Lal's work in the field of organisational learning is a perfect blend of solid business acumen and creativity. For over 20 years, Lal has been in the BEHAVIORAL PSYCHOLOGY game, constantly striving and instructing entrepreneurs to innovate collaborate and build a better mousetrap. From his experience as a successful 'Rainmaker' Lal offers powerful and compelling advice on how to outsell, out manage, out motivate, out negotiate your competition.

A creativity, branding and marketing dynamo, Lal lends new meaning to the powers of observation, comprehending, and regurgitating the trends before us. His uncanny ability to increase business income, wealth and success by uncovering hidden assets, overlooked opportunities and undervalued possibilities has captured the attention and respect of fellow entrepreneurs and marketing experts. He has been acknowledged as a unique and distinctive authority in the field of business performance enhancement.

Lal specialises in the area of Directive Psychology and Emotional Intelligence and integrates related research and applications into the learning events he designs, develops, and facilitates. He has proven skills in the field of strategic thinking, mind mapping, and process implementation, including Executive Mentoring and Organisational Development initiatives, working with Senior Executives of organisations to assess opportunities for enhancing Organisational Culture, Team Dynamics, Retention Strategies.

A 'Mind Shovel' Lal is a visionary with more than 3 decades of experience in teaching his high content programs which are a blend of memorable illustrations, results - producing behavioral techniques and tasteful humour giving listeners proven step-by-step strategies for increasing their personal and professional effectiveness.



Dr. Lal Sujanani

